

Position **Sales Resources**

Job Purpose

- meet **Sales** targets assigned to the individual
- identifies, research and evaluates business opportunities
- maintains relationships with clients by providing effective support,
- remains informed about market developments and competition
- periodic reporting

Profile

- 1-2 years experience in Software Products or Solution Sales to SME / large organisations
- good presentation & communication skills
- ability to engage with people at different levels in the Client organization
- there should be no constraint on travel

Compensation structure

- Sales driven incentives will form a significant part of the overall package.